

COMPANY PROFILE

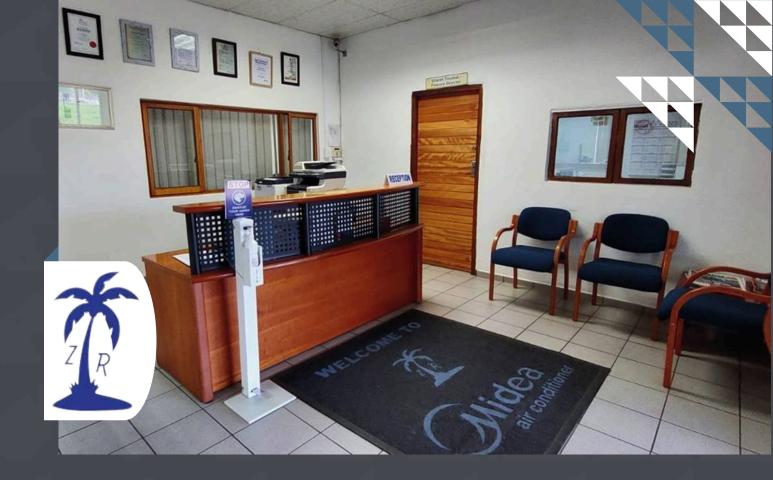


Company Registration: 1968/1334/07 VAT Registration Number: 4310105814 2023





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ABOUT US

Zululand Refrigeration (Pty) Ltd, established in 1968, has over 50 years of experience and is a successful, independently owned business in the air conditioning sector in Zululand.

Situatedat 9 Ngwelezane Road Empangeni. The building is 1200 m2 consisting of offices, workshop, spares store & air conditioner store. Zululand Refrigeration (Pty) Ltd has secured a long-term lease on our premises in Empangeni, where the majority of our business is. The low rental per square meter is one of the main reasons for remaining in Empangeni rather than relocating to Richards Bay. This approach is also in line with our efforts to keep overhead costs low. Furthermore, the location is conveniently situated near major routes in and out of the Empangeni/Richards Bay area.



We take great pride in the fact that we have been able to sustain and grow our business over such a long period of time. It is not an easy feat in any industry, but we have managed to stand out from most companies and establish ourselves as a reputable and reliable business. Our many satisfied customers and repeat clients are a clear indication of our ability to deliver on our promises to them. It is this kind of positive feedback that motivates us to continue providing the best possible service and exceed expectations.



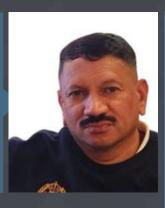
OUR VALUES

We aim to achieve excellence with complete dedication and commitment. The trust of our customers is of the utmost importance to Zululand Refrigeration (Pty) Ltd. Without mutual trust, no relationship, be it in business or personal, can thrive. We stand by our commitments and accomplishments, and believe that all individuals should be treated equally and fairly. We are committed to honesty and adherence to a strict code of ethics. We also promote innovation and continuously strive for improvement.

MEET OUR SHAREHOLDERS & DIRECTORS

At presentallshareholdersaredirectlyinvolvedinthedaytodayrunning of thebusiness.

VINESH TURIMOL Financial Director



Vimesh joined ZR in 1988 as Addahýmistration Clerk whilst through Unisa and grew within the company to Financial Manager and then Director.

His twenty five years service has gained him experience in the accounting field, forex and international purchasing.

Vinesh also purchased shares over the years and is now an equal partner in the business.

SHAUN
COOPER
Service &
Operations
Director



The Service & Maintenance division is headed up by Shaun Cooper, who joined ZR as a junior technician initially and later qualified moving up the ranks to be Service Manager.

He has been well mentored by Grant

Mountjoy and boasts a wealth of

knowledge in the field.

He also purchased shares over the past

He also purchased shares over the past two years and is now a director in the business, heading up the services & repairs department and refrigeration.



BROAD BASE BLACK ECONOMIC EMPOWERMENT

Aspartof our company'sobjectiveand inlinewithitsshareholder's expectation, togetherwiththelatestBBBEE legislationpromulgatedbythe Department of TradeandIndustrywe havecontractedtoSeesain developing and implementingasustainable BBBEE strategy.





We have compiled a BEE Plan in terms of section 11 (2) (c) of the Broad – Based Black Economic Empowerment Act, 2003 (herein referred to as "the Act").

We have been rated / verified as a LEVEL TWO contributor with a score of 85.50% and a PROCUREMENT RECOGNITION LEVEL OF 125%.



OUR BRANDS



We are authorized agents and dealers of some of the top brands of air conditioners and have been entrusted with these dealership locally because of our reputation as market leaders in providing quality workmanship.

Our company is dedicated to maintaining a high standard of service for our clients and in order to achieve that, we only collaborate with suppliers who share the same values and principles we hold. We firmly believe that prompt delivery, quality, and cost-competitiveness are crucial components of a successful business, and we only conduct business with those suppliers who subscribe to this philosophy.

By ensuring that our suppliers align with our values and principles, we are able to provide our clients with the best possible service and products.











OUR BACK SUPPORT

Currently, we have a team of 20 technicians, 4 installers, and 24 assistants/drivers, as well as a fleet of 32 bakkies in the Zululand region to provide efficient service to our clients. We understand that the success of our business is greatly dependent

on the knowledge, skills and performance of our staff. Therefore, we strongly believe in encouraging our staff to improve their current status and in order to achieve that, we provide both in-

house and external training opportunities. We also have a close partnership with the Shukela Training School in Mount Edgecombe, which allows us to provide our staff with the latest

knowledge skills and in the industry.





OUR PERSONNEL EXPERIENCE **EXPERTISE**

skilled Our and team experienced technicians offers comprehensive support for broad range of HVAC services, including:

- Repairs and maintenance for all types of air conditioners,
- Emergency breakdown and oncall services,
- Large refrigeration equipment,
- cold rooms and blast freezers,
- Ice machines,
- water coolers,
- Overhauling of semi-hermetic compressors.





PARTS



SUPPLIERS



At Zululand Refrigeration (Pty) Ltd, we only use top-quality parts and supplies when repairing and servicing air conditioning and refrigeration equipment. This guarantees that your investment is well-maintained throughout the

duration of the maintenance agreement.

Furthermore, all parts are backed by genuine manufacturer warranties.



We maintain an extensive inventory of spare parts for our brand of air conditioners in Empangeni, to minimize the downtime of the air conditioners. This also provides our clients with the peace of mind, knowing that we are fully committed to serve and support them.

Our company has technicians available 24/7, on a rotating schedule, across all departments, to ensure that critical machines are always attended to and giving our clients peace of mind.



APPROACH TO VARIATIONS

Abluland Refrigeration (Pty) Ltd, we understand that any change, big or small, to the scope of a project can have an impact on the final outcome. That is why we make sure to discuss and gain your approval for any variations before proceeding.

Our company has strict protocol for handling changes and both our design and service teams follow а series interrelated processes to effectively communicate manage any variations within the project scope. We are aware that clients have ongoing operations and we take steps to minimize disruptions and inconvenience. Our technicians will discuss with you the access we need and any

potential disruptions before starting work. We strive to minimize noise and disturbance and implement a variety of measures to keep disruption to a minimum.





OUR SAFETY MANAGEMENT PROGRAM

ZRis committed to the safety of all employees. We are currently an MBA 5-Star graded company. We have our own in-house Safety Officer that handles all our safety and training requirements. It is our objective to make safety an important tool in the everyday lives of each employee. We have made safety an object on purpose so that employees can visualize safety on a day to day purpose. In addition, on a weekly roster basis, all employees are given the

task to address their fellow employees on a prescribed topic on safety. In this way safety becomes entrenched in their behavior.



OUR PROMISE AND COMMITMENT TO HEALTH, SAFETY, ENVIRONMENT AND QUALITY

Our Health & Safety policy is to:

- Provide and maintain health and safe workplaces, safe plants and systemsofwork
- Provide written proceduresand instructions to ensure safe work practices
- Ensure compliance with all applicable legislative requirements and current industry standards information,
- Provide such and instruction, trainies ployees,
 support is to a substant and customers as is
 - necessary to ensure their continued health and safety
- Support and assist employees and to involve them in consultation on safety issues.
- Wher continuously have pleadiles, & Safety manuals, plans and procedures reviewed and updated by an external HSEQ consultant to meet or exceed all legislation and industry best practice.
- That's how we ensure we can stand by our promise.

DATE:	CLIENT:	SITE:	DETAILS
2010 / 2011	JHI	Boardwalk Richards Bay DISCEM	HVAC
2010 / 2011	ABSA / WSP	ABSA Pongola	HVAC
2010 /2011	Mathe Construction	Simdlangetsha Magistrate Court	HVAC
2011/2012	Norvo Construction	Lifehealthcare Garden Clinic	HVAC
2011 / 2012	Armstron Construction	EsikhawIni Extention Line Shops	HVAC
2011/2012	CSI Electrical	Mkuze Municipality	HVAC
2012 / 2013	Melmoth Cartage	Ndlozane Clinic	HVAC
2012 / 2013	Grinaker LTA / AVENG	BHP Billiton ED Village	HVAC
2012 /2013	Verbaan Construction	Ngwelezane Hospital 72 Bed Ward	HVAC
2013 / 2015	Edge 2 Edge	Bethesda Hospital	HVAC
2014 / 2015	Verbaan Construction	Ngwelezane Hospital Nurses College	HVAC
2014	Colfax	KFC Taxi City Revamp	HVAC
2014	Colfax	KFC Esikhawini Revamp	HVAC

DATE:	CLIENT:	SITE:	DETAILS
2014 / 2016	Edge to Edge	Ndundulu Clinic	HVAC
2014 / 2015	Nelbon Construction	Mbongolwane Hospital	HVAC
2014 / 2016	Met Builders	Tronnox Fairbreeze	HVAC
2014 / 2017	Clear Choice Builders	Ngwelezane 192 Bed Ward	HVAC
2014	Colfax	KFC Lakeview Revamp	HVAC
2014	MCC Construction	Mandini Dept of Social Development	HVAC
2015	Clear Choice Builders	Muden Clinic	HVAC
2015	Colfax	KFC Rail Empangeni Revamp	HVAC
2015	Colfax	KFC Village Empangeni Revamp	HVAC
2015	Clear Choice Builders	Mgezeni School	HVAC
2015 / 2017	Masbuild / Master Craft	Maroela Packing Plant Ndumo	HVAC
2015 / 2017	Met Builders	HDS Plant Hire Office Block	HVAC
2015	Parkhome Modular	Ngwelezane Temp Wards x5	HVAC



DATE:	CLIENT:	SITE:	DETAILS
2015	Torro Construction	Phinda Game Reserve "Mziki"	HVAC
2015 / 2016	Met Builders	Spar Town Square Richards Bay	HVAC
2015 / 2017	Clear Choice Builders	Usuthu Clinic	HVAC
2016	Executive Construction	Eteza Weigh Bridge	HVAC
2016	Thobe Thulani Construction	Jozini Library	HVAC
2016	System Automation Management	Tronnox Hillendale	HVAC
2016 / 2017	Dicks Construction	Toyota Richards Bay New Dealership	HVAC
2016 / 2017	Jack's B Construction	Dept of Agriculture Nongoma	HVAC
2016 / 2018	Met Builders / NMC	Ndumu High School "Mthethwa"	HVAC
2016 / 2017	Met Builders	Spur 5 Ways Mall Empangeni	HVAC
2016 / 2017	Masbuild / Master Craft	Hluhluwe Dept of Home Affairs	HVAC
2016	Site Services	Standard Bank Empangeni	HVAC

LIST OF CLIENTS

DATE:	CLIENT:	SITE:	DETAILS
2017	KSS Group	KSS Office Block Alton	HVAC
2017	Colfax	KFC Mtuba Revamp	HVAC
2017 / 2018	Mathe Construction	Ndumo Elderly Care Centre	HVAC
2017 / 2019	Thobe Thulani Construction	Prasa Reunion Station Durban	HVAC
2017 / 2018	Masbuild / Master Craft	Kwambonambi School	HVAC
2017 / 2019	RAPID Builders	Groutville Clinic	HVAC
2018	Colfax	KFC Maxwell St Empangeni Revamp	HVAC
2018	Met Builders	Zimele School	HVAC
2018	Dimenges Projects	Zimele School	HVAC
2018 / 2019	MCC Construction	Sasol Nkandla	HVAC
2018 / 2019	Met Builders	Ngwelezane Hospital Security Building	HVAC
2018 / 2019	RAPID Builders	Addington Hospital	HVAC

DATE:	CLIENT:	SITE:	DETAILS
2018 / 2019	Improdev Developers	Umfolozi Big 5 Game reserve Chalets	HVAC
2019	Dicks Construction	The Ridge "Tack's Corner"	HVAC
2018 / 2019	Ziziamele Sizwe Construction	Malakazi Pump Station Durban	HVAC
2018 / 2019	Met Builders	RBIDZ Richards Bay Gate Complex	HVAC
2019	Edge to Edge	SCM Building Umhlathuze	HVAC
2019	Tony's Construction	Shell Service Station Ging	HVAC
2019	Dicks Construction	Shell Service Station Maxwell St Empangeni	HVAC
2019	Dicks Construction	Shell Service Station Rex Henderson Empangeni	HVAC
2019	Akhona Futshane Construction	Hoye School	HVAC
2019	Dicks Construction	Cambridge Foods Richards Bay	HVAC
2019 / 2020	Grinaker LTA / AVENG	Nongoma TVET College	HVAC



PROJECTS COMPLETED&CURRENT

DATE:	CLIENT:	SITE:	DETAIL S
2019 / 2021	Siqi Construction	Covid Wards Bethesda	HVAC
2019 / 2022	Abraham Mashego Construction	St Lucia Derdger Offices	HVAC
2019 / 2022	MCC Construction	Catherine Booth Hospital	HVAC
2019 / 2022	Grinaker LTA / AVENG	Transnet Conveyor Fire Extract	HVAC
2020	Nedbank	Nedbank Richards Bay Revamp	HVAC
2021	Shell	Shell Express Alton	HVAC
2021 / 2022	Dicks Construction	Bell Richards Bay Admin Block	HVAC
2021 / 2022	Grinaker LTA / AVENG	RBIDZ Nyanza Top Structure	HVAC
2021 / 2022	MCC Construction	Chicken Licken Maxwell St Empangeni	HVAC
2022 / 2023	Dicks Construction	Jonsson Workwear Richards Bay	HVAC
2023	Edge to Edge	Premier Foods Richards Bay	HVAC
2023	Dukuza Civils	Richards Bay Medical Centre 5th Floor	HVAC
2023	Dukuza Civils	MEDPRO Richards Bay	HVAC
2023	Ezinhle Construction	St Lucia Dreger Harbour Offices	HVAC

CORPORATE CLIENTS

CLIENT:	SITE:	DETAILS
Rio Tinto	Richards Bay Minerals	HVAC
South 32	Hillside Aluminum	HVAC
Netcare	The Bay Hospital	HVAC
MPact	Felixton	HVAC
Tronnox	CPC	HVAC
Tronnox	Empangeni	HVAC
Bidvest Tank Terminals	Richards Bay Harbour	HVAC
Broll Property Management	KZN	HVAC
Massmart	KZN	HVAC
Empangeni Shopping Centre	Sanlam Centre Empangeni	HVAC
Nando's	Northern KZN	HVAC
RBCT	Richards Bay	HVAC





HIV/AIDS AWARENESS PROGRAM

AtZululandRefrigeration(Pty)Ltd,wehavetakensteps topromote HIV/AIDS awarenessthrough apartnership withorganizationssuchas MasterBuilders Association, DurbanChamber ofCommerce, Universityof KZN and AmangweVillage. The goal of this program is to educate our employeesand their families about the risks and dangers associated with HIV and AIDS. InSeptember 2005, we saw a 100% participation rate in voluntary anonymous testing after six months of awareness training.



We are committed to continuing this testing on an annual basis, and to providing education and support to those affected by the disease!

OUR COMMITMENT TO THE COMMUNITY

Zululand Refrigeration(Pty) Ltdiscommittedtoidentifyingandsupporting community projectswheneverpossible. Webelievethat by being actively involved in the community, notonly we are able to help others, but also we increase our company's visibility and brandre cognition within the community.

We provide assistance to the community through both financial donations and the installation of complimentary air conditioners. In the past, we have carried out projects such as the installation of air conditioning systems in the offices of Zululand Hospice in Empangeni and SANCA offices in Empangeni.

Additionally, we have also supported organizations such as Childline, SPCA, Rotary, Round Table, local schools, and Izulu orphanage.





CONTACT INFORMATION



ZULULAND REFRIGERATION (PTV) LTP

Tel: 035 787 1330 Fax: 035 787 0121

(

A/H: 076 817 4991

071 875 9886

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sales@zr.co.za

workshop@zr.co.za

www.zr.co.za



Physical Address:

No. 9 Ngwelezane Road, Empangeni Rail, 3910

Postal Address:

P O Box 7097, Empangeni Rail, 3910

